

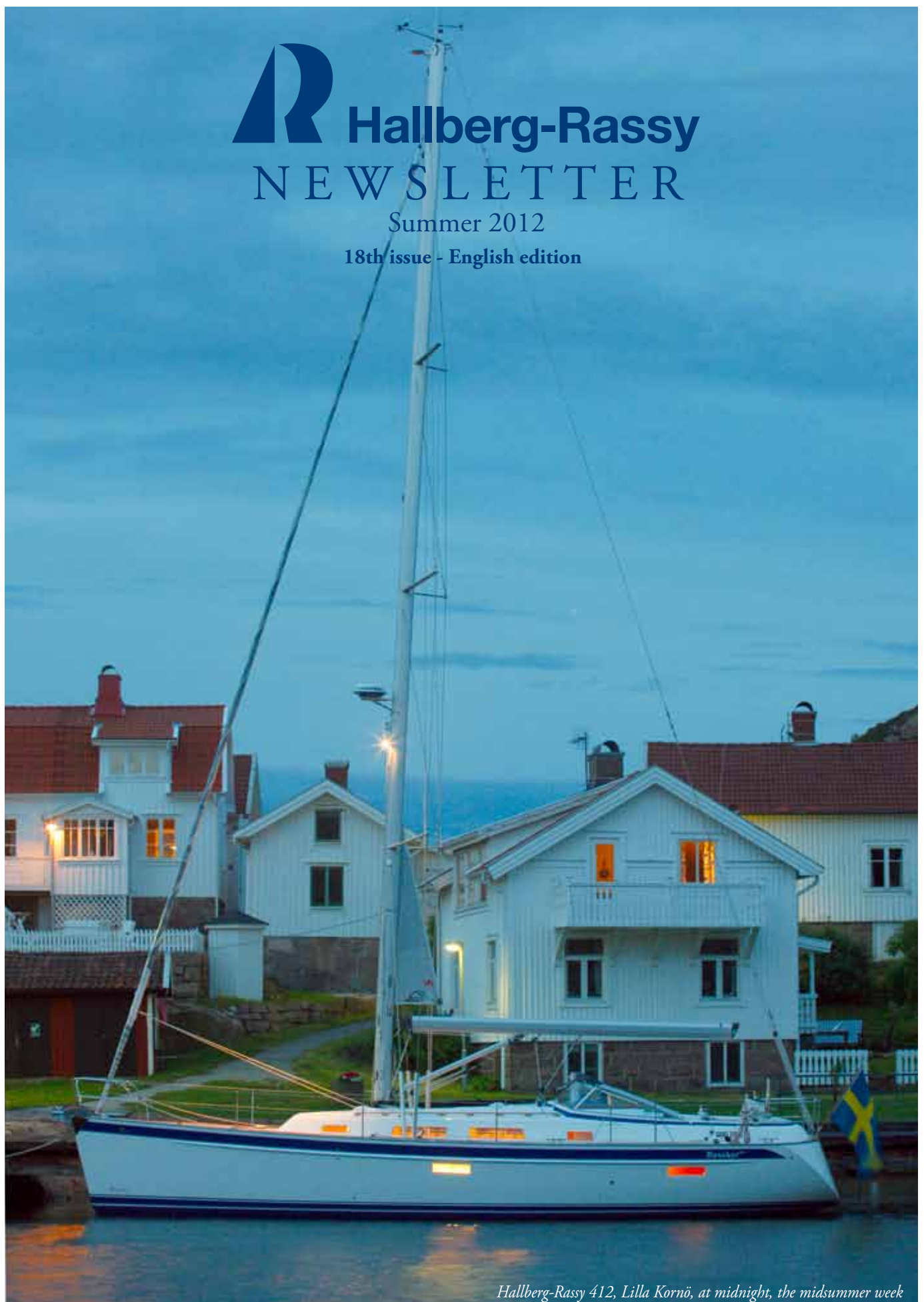


Hallberg-Rassy

NEWSLETTER

Summer 2012

18th issue - English edition



Hallberg-Rassy 412, Lilla Kornö, at midnight, the midsummer week



Hallberg-Rassy 54 took line honours in ARC category C

Hallberg-Rassy 54 "Feelin' Good" was the first boat to finish in the ARC, category C. She crossed the finish line in St. Lucia after 15 days, 15 hours and travelling 2 847 NM. The crew reports that *"She took care of her crew in style and grace and we lived like kings compared to others in the Rally"*.

Second to finish was another Hallberg-Rassy 54, "Meneldor"

The two Hallberg-Rassy 54 finished first and second on actual time in their group.

Warm congratulations to both crews!



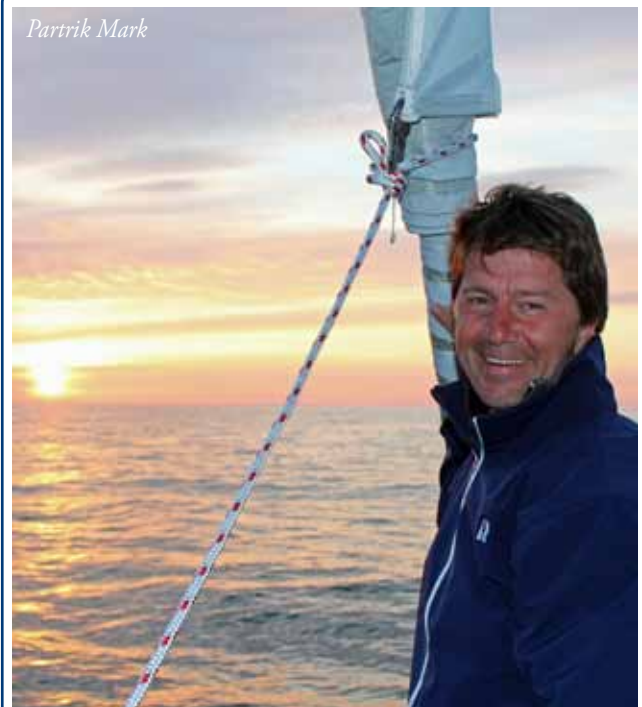
Hallberg-Rassy 54 winner in ARC class C

The family crew of the Dutch Hallberg-Rassy 54 "Meneldor" is the winner of the ARC 2011, class C on corrected time. Also on actual time there were two Hallberg-Rassy 54 first to reach the Caribbean in Class C. Last year another Hallberg-Rassy 54, "Bluewater Mooney" also won her class in the ARC. This proves that a comfortable long distance cruiser doesn't need to lack in performance!



New speed record for Hallberg-Rassys?

Is this the new speed record for Hallberg-Rassys? During the trial sails for European Yacht of the Year in IJmuiden, the Hallberg-Rassy 64 logged an incredible 18.0 knots through the water. Have you logged more? Please email info@hallberg-rassy.se and report to us!



Patrik Mark joins Hallberg-Rassy

We are pleased to welcome Patrik Mark as the new Sales Manager at Hallberg-Rassy. Patrik, 48 years old, brings broad sales and marketing experience from other companies the size of Hallberg-Rassy as well as his own business. Sailingwise he owns a 37 foot sailing boat and, when younger, won the Optimist Dinghy World Championships.



Interesting lecture on weather onboard at Open House weekend

Meteorologist and Hallberg-Rassy sailor Anders Ljungkvist will hold the traditional Open House lecture this year.

Anders has written a book about weather at sea in Swedish, "Sjöväder – praktisk meteorologi". The lecture will be about both weather onboard, how to obtain weather data, combined with travel stories. Anders will give practical tips how to handle weather information from internet and episodes from his last ten years cruising in Hallberg-Rassy yachts. He and his family have owned four Hallberg-Rassys; a 34, 40, 43 and 48. The cruising stories will be from the Lofoten in the north to Greece in the south.

The lecture will be held in English, Saturday 25 August at 19.00 and we will start with dinner, and after that the lecture.

You will also have the chance to buy a signed book from Anders.

As the number of seats to the lecture are limited and we will also serve a dinner with beverage, we request a prepayment of tickets from you. The Saturday night lecture including dinner costs SEK 200 (roughly 23 Euros) per person. Please give us your Visa, Eurocard or Mastercard number, expiry date, name, address, phone number, email address and your written OK for us charging the above mentioned amount. For safety reasons we do not want you to email text with facts about your credit card. Please send either a scanned hand written letter or a photo of it to info@hallberg-rassy.se or a fax to +46 304 50486.

In previous years the event has been fully booked. We therefore recommend you to send your application as soon as possible.



Major facelift for www.hallberg-rassy.com

www.hallberg-rassy.com has been online for no less than sixteen years. That is an eternity in the internet world. Back in 1996, it was one of the very first websites for any boatbuilder in Europe. Already then it was unusually extensive. Step by step it was extended with more in depth information.

Today you find no less than 6 000 sub pages with detailed information on all Hallberg-Rassy models ever built, movies, all brochures ever made, detailed owner's manuals for boats, engines and masts. There are full screen 360 degrees views of interior and engine rooms, thousands of pictures and numerous drawings. Here are winter cradle sketches, transport measurements and web cams from the Hallberg-Rassy harbour, just to mention a few things.

One popular department is the Owner's Gallery, where web site visitors can send their own pictures with Hallberg-Rassy connection. Just in that section you'll find over 2 000 images from all parts of the world, including Hallberg-Rassys side by side with camels, icebergs, penguins, waterfalls, or palmtrees with white beaches, just to mention a few.

The web site is updated daily, all year around, and is always worth another visit. The new facelift is a welcome upgrade without sacrificing the extensive in-depth information.



New book about Hallberg-Rassy 26 around the world

Ingela and Jan Franke sailed their Hallberg-Rassy 26 "WindSong" around the world for six years.

Jan says that this trip has been a dream come true. The book is written by Jan in Swedish and the title is "Stigfinnaren" (the pathfinder).



Manfred Esser

Manfred Esser has maintained 44 Hallberg-Rassys for one owner

Mr Manfred Esser has worked 35 years for British Kiel Yacht Club. In that time BKYC has owned no less than 44 Hallberg-Rassys. Manfred has been a boatbuilder for BKYC and has maintained those boats. Manfred now retires. As a good-bye gift he got a half model of a Hallberg-Rassy 31 from Hallberg-Rassy. Manfred also sails a Hallberg-Rassy privately, a 31. But now that Manfred will have more time for sailing, he is looking for a good used Hallberg-Rassy 34 to spend more time on the water.



Alican Kaynar

Hallberg-Rassy's Turkish dealer qualified for the Olympics

Hallberg-Rassy's Turkish dealers are two generations Kaynar; father Galip Kaynar and son Alican Kaynar. Alican has now qualified to represent Turkey in the Olympics in the Finn class. Warm congratulations to Alican!



Good results for Hallberg-Rassy in Danish market survey

In a recent market survey in Danish Bådnyt magazine, Hallberg-Rassy got the highest note of all boats on the market for quality perception. This is based on the perception of all types of readers of the magazine. Hallberg-Rassy is also the most prolific brand that is still in production among all readers of the magazine.



Over 1000 likes on Hallberg-Rassys Facebook page

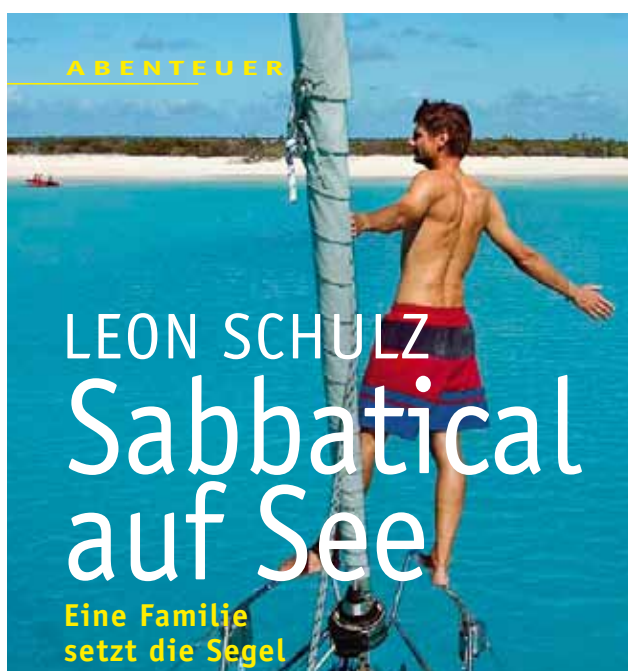
In a short time, Hallberg-Rassy in May 2012 achieved 1000 "likes" on its Facebook page. The 1000th "fan" is Anders Johansson from Sweden. Anders comments that he visits the Hallberg-Rassy web site every day, but joined Facebook only today.
www.facebook.com/hallberg-rassy



Hallberg-Rassy 372 nominated for Best Boats

The Hallberg-Rassy 372 made her US premiere at the Newport boatshow 15-18 September 2011. The 372 is nominated for the the "Best Boats 2012" award by Sail magazine in the USA. The magazine

writes: *"Any cruising boat from the board of Germán Frers is certain to be a good performer under sail, and in its short life the Hallberg-Rassy 372 has already won many admirers".*



Leon Schulz book also in German

Leon Schulz made his dream come true. He sailed with his family with school age kids with their Hallberg-Rassy 40 "Regina" from Europe to the Caribbean and back. His book "Sabbatical auf See" is released in German. Leon signed his new book at the Hallberg-Rassy stand at boot Düsseldorf. The book is also available in English under the title "The Missing Centimetre". Both books are available at Hallberg-Rassy Parts web shop www.hr-parts.com



Hallberg-Rassy 372 nominated for Boat of the Year 2012

The Hallberg-Rassy 372 is not only nominated for **Best Boats** in Sail magazine, it is also nominated for the **"Boat of the Year 2012"** award by Cruising World magazine in the USA.



Hallberg-Rassy 372 to the right was the first boat over the startline

Hallberg-Rassy 372 took the start in the Bohus Race

A Swedish-Norwegian crew sailing a Hallberg-Rassy 372 in the Pantanenius Bohus Race 2011 shares their experience:

We started well, ahead of the others. See image above.

Beating in light wind, 0-6 knots: We used the Code 0, which worked really well. As the wind increased we had to sail a little lower than our competitors, but the extra speed compared to what just a jib would have given us felt like ample compensation.

Beating in medium wind: The boat performed incredibly well the way we had set the rig, possibly weakening just a little as the wind picked up.

Beating in heavy wind: Cunningham certainly helps when the wind increases. We sailed with a full main and jib in up to 20-22 knots, able to maintain full control and good speed without any problems. We sailed only marginally slower and lower than the J/109 Blur, which was impressive to me. The boat

was incredibly steady and balanced with almost no tendency to stall, even when pressed hard during 30-40 minutes when the wind increased to some 24-28 knots. We did prepare to reef the main, but then the wind dropped again, so we could continue under full sails. The boat I usually sail, a King 40, would not have handled as well under the same pressure.

In summary the boat is incredibly easy to sail and very responsive beating, in any conditions

Reaching with the Code 0: Worked wonderfully both with the jib and the Code 0.

Downwind with the Code 0: Really only works in light to moderate wind, up to 10-12 knots. Beyond that the leech is too long so the sail starts flapping. We carried the Code 0 and the mainsail on opposite sides and that worked relatively well. Unfortunately we did not have a gennaker on board, which would most likely have cut our sailing time by an hour, or more.

Eivind Bøymo-Malm och Lena Having

Pantaenius – a strong partner



Emergency Costs

Costs of emergency towing and assistance are included up to a value of £4,500.



Inspection Costs

Pantaenius covers inspection costs if your vessel runs aground irrespective of the excess contribution.



Policy Deductible

No excess applies in the event of a total loss, loss of personal effects, damage caused by lightning, fire or theft and for damage caused by a third party colliding with the correctly moored or berthed insured vessel.



Agreed Fixed Value

A fixed insurance sum is agreed upon between the owner and Pantaenius, and this sum is reimbursed in the event of a total loss on the vessel.

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Plymouth · Phone +44-1752 22 36 56

www.pantaenius.co.uk



PANTAENIUS
Yacht Insurance

* Pantaenius America Ltd. is a licensed insurance agent licensed in all 50 states. It is an independent corporation incorporated under the laws of New York and is a separate and distinct entity from any entity of the Pantaenius Group.

Hallberg-Rassy 46 "Mahina Tiare III"



Still going strong after 150 000 NM

150,000 nautical miles and this Hallberg-Rassy 46 is still going strong. Mahina Tiare's log just turned over 150,000 miles, the equivalent of sailing six times around the world! The fact that she is structurally sound and still looks like a new boat is a huge testimony to the amazing quality of Hallberg-Rassy yachts. Mahina Tiare's original Volvo Penta TMD 31 engine now has 11,400 hours but still doesn't use a drop of oil, doesn't smoke and comes up with annual oil analysis records identical to when new. Even so, Mahina Tiare is booked in for repowering once owners John and Amanda Neal return to Sweden and their favourite Marinssons Brother's boatyard in 2014.

Since 1990 John and Amanda have conducted 162 sail-training expeditions aboard their Hallberg-Rassy 42E, Mahina Tiare II & this Hallberg-Rassy 46, Mahina Tiare III, sailing 220,000 miles in the South Pacific, Caribbean, Patagonia, Antarctica, Atlantic, Scandinavia and the Arctic while teaching their students ocean passage making skills. Many of their over 1,000 expedition graduates have purchased Hallberg-Rassy yachts and completed substantial voyages of their own. Details on www.mahina.com

Book about Hallberg-Rassy 42E around the world

The book "Segla med Albatross" is an unusually funny, entertaining and educational book written in Swedish. About Carl-Erik Andersson and Janne Larsson's circumnavigation on board their Hallberg-Rassy 42E named "Albatross". The book tells the story of how in just a few years one can go from never having sailed to actually fulfilling the dream of sailing around the world in a Hallberg-Rassy. You may purchase the book through Hallberg-Rassy Parts, www.hr-parts.com

Mr Martin Silva, Mares Chile



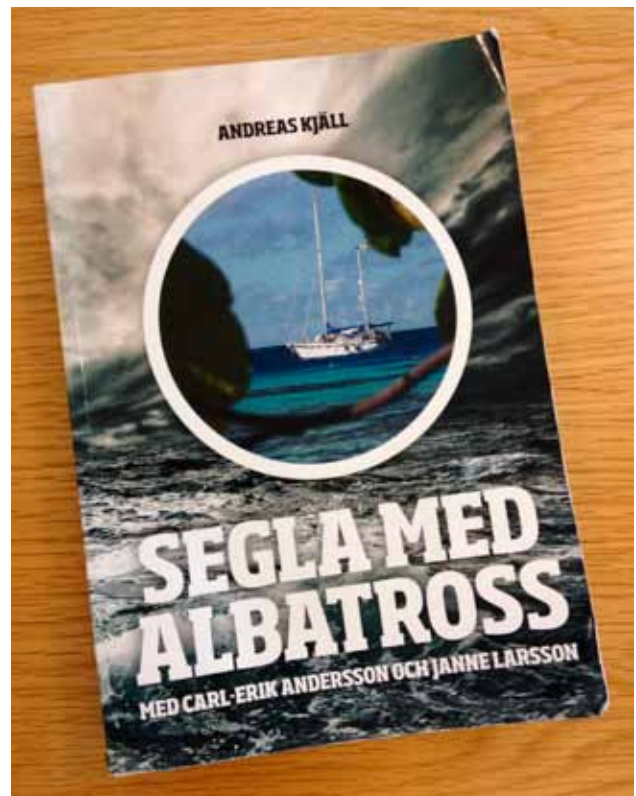
Mares Chile new Hallberg-Rassy dealer

Mares Chile is the new dealer for Hallberg-Rassy in Chile. The company is headed by Mr Martin Silva, with long experience from the yachting business. Their offices are located in Santiago. There are already seven Hallberg-Rassy yachts under Chilean flag. Contact details for Mares Chile are:

Mares Chile
Nueva Costanera 3840 Office 01
Santiago
Chile

Tel (56-2) 263 1000

Email info@mareschile.cl



Continous improvements

Every year Hallberg-Rassy implements a long range of product improvements. Not for the sake of change, but genuine improvements of details inspired by our own experience and feedback from the owners of 9.400 delivered boats around the world. Here are some recent improvements.

Hallberg-Rassy 310

- Oven lining in new, easy-to-clean metallic laminate, same as on the new Hallberg-Rassy 412
- Contemporary accordion style curtains stowing upwards, on the side hatches in the saloon, same as on the new Hallberg-Rassy 412
- Smoother, better looking valve levers for the holding tank.
- Valves on the through hull fittings now marked with what they contain

Hallberg-Rassy 342

- Oven lining in new, easy-to-clean metallic laminate, same as on the new Hallberg-Rassy 412
- New L-shaped lining simplifies parking of the oven cover
- Contemporary accordion style curtains stowing upwards, on the side hatches in the saloon, same as on the new Hallberg-Rassy 412
- Chrome light switches and sockets, same as on the new Hallberg-Rassy 412
- Gasspring for the navtable cover
- New, contemporary design water dispenser in the galley
- Smoother, better looking valve levers for the holding tank.
- Valves on the through hull fittings now marked with what they contain

Hallberg-Rassy 372

- Oven lining in new, easy-to-clean metallic laminate, same as on the new Hallberg-Rassy 412
- New L-shaped lining simplifies parking of the oven cover
- Contemporary accordion style curtains stowing up-

wards, on the side hatches in the saloon, same as on the new Hallberg-Rassy 412

- New air ventilators with integrated ping-pong balls that seal tight when flushed and quickly reopen when the water drains away. Provides superior waterproofing as well as a lower, more pleasing appearance. This solution is standard also on the new Hallberg-Rassy 412
- Chrome light switches and sockets, same as on the new Hallberg-Rassy 412
- Gasspring for the navtable cover
- New, contemporary design water dispenser in the galley
- Smoother, better looking valve levers for the holding tank
- Valves on the through hull fittings now marked with what they contain

Hallberg-Rassy 40

- Oven lining in new, easy-to-clean metallic laminate, same as on the new Hallberg-Rassy 412
- New L-shaped lining simplifies parking of the oven cover
- Pattern matching of hatches and drawers also for mahogany surfaces. Previously only done on larger boats with teak interior
- New air ventilators with integrated ping-pong balls that seal tight when flushed and quickly reopen when the water drains away. Provides superior waterproofing as well as a lower, more pleasing appearance. This solution is standard also on the new Hallberg-Rassy 412
- More elegant airinlets above lockers, same as on the new Hallberg-Rassy 412
- Contemporary accordion style curtains stowing upwards, on sidehatches in the saloon and forward of the mast, same as on the new Hallberg-Rassy 412
- Gasspring for the navtable cover
- New, contemporary design water dispenser in the galley and head
- Smoother, better looking valve levers for the holding tank
- Chrome light switches and sockets, same as on the new Hallberg-Rassy 412
- Valves on the through hull fittings now marked with what they contain
- Improved cockpit table support ensures a more stable table when in up position

Hallberg-Rassy 43 Mk II

- Pattern matching of hatches and drawers also for mahogany surfaces. Previously only done on boats with teak interior

- Oven lining in new, easy-to-clean metallic laminate, same as on the new Hallberg-Rassy 412

- New L-shaped lining simplifies parking of the oven cover

- New air ventilators with integrated ping-pong balls that seal tight when flushed and quickly reopen when the water drains away. Provides superior waterproofing as well as a lower, more pleasing appearance. This solution is standard also on the new Hallberg-Rassy 412

- More elegant air inlets above lockers, same as on the new Hallberg-Rassy 412



- Contemporary accordion style curtains stowing upwards, on sidehatches in the saloon and forward of the mast, same as on the new Hallberg-Rassy 412

- Gasspring for the navtable cover

- New, contemporary design water dispenser in the galley and heads

- Smoother, better looking valve levers for the holding tank

- Chrome light switches and sockets, same as on the new Hallberg-Rassy 412

- Valves on the through hull fittings now marked with what they contain

- Blocks on deck upgraded to Lewmar HTX black aluminium ball bearing blocks

- Improved cockpit table support ensures a more stable table when in up position

- Lower profile windlass with a dedicated gypsy only

Hallberg-Rassy 48

- Pattern matching of hatches and drawers also for mahogany surfaces. Previously only done on boats with teak interior

- New air ventilators with integrated ping-pong balls that seal tight when flushed and quickly reopen when the water drains away. Provides superior waterproofing as well as a lower, more pleasing appearance. This solution is standard also on the new Hallberg-Rassy 412

- More elegant air inlets above lockers, same as on the new Hallberg-Rassy 412

- Contemporary accordion style curtains stowing upwards, on sidehatches in the saloon and forward of the mast, same as on the new Hallberg-Rassy 412

- Gasspring for the navtable cover

- New, contemporary design water dispenser in the galley and heads

- Chrome light switches and sockets, same as on the new Hallberg-Rassy 412

- Smoother, better looking valve levers for the holding tank

- Blocks on deck upgraded to Lewmar HTX black aluminium ball bearing blocks

- Improved cockpit table support ensures a more stable table when in up position

- Windlass upgraded to the same model used on the Hallberg-Rassy 54, Lewmar V4, ie 2 000 W instead of 1 500 W, with lower profile and gypsy only

- Valves on the through hull fittings now marked with what they contain

Hallberg-Rassy 64

- Pattern matching of hatches and drawers also for mahogany surfaces. Previously only done on boats with teak interior

- More elegant air inlets above lockers, same as on the new Hallberg-Rassy 412

- Chrome light switches and sockets, same as on the new Hallberg-Rassy 412

- New, contemporary design water dispenser in the galley and heads

- Smoother, better looking valve levers for the holding tank

- Valves on the through hull fittings now marked with what they contain



Nothing but winners in the Hallberg-Rassy regatta where everyone wins

The traditional *"Hallberg-Rassy regatta where everyone wins"* took place at Ellös, June 15-16, 2012 in the best of weather and winds. As always there were only winners. 16 boats, 42 sailors in all, won one category each. Focus as usual was on having a good time and boats were rewarded for a variety of achievements including eg. "worst chart reader", "coolest early starting" and "best polished boat". The first boat to finish was the new Hallberg-Rassy 412, which, respecting the non-racing character of the rally, passed everyone on the leeward side after having started the rally off. Prizes were handed out generously and included for instance a minisafe from Thermoprodukter, an inverter from

Mastervolt, a foldable bicycle from Watski, three inflatable life jackets from Navimo, Watski and Spinlock, sprayhoods from Rössy, emergency flares from Syversens and Navimo, crystal glasses from Furuno, spare part kits for Volvo Penta engines, a wireless drilling machine from Tools, light kits from Båtsystem, toolkits from Volvo Penta, winch handles from Lewmar, bags from Seldén, Elvström and Ital Nordic, clothes from Ital Nordic and lots of other useful stuff. The event included two dinners, a breakfast and a tour of the yard. The next *"Hallberg-Rassy regatta where everyone wins"* will be at Ellös, June 14-15, 2013. Make sure to be there if you can.

| Category | Boat type | Boat name |
|---|-------------------------|-------------|
| First to finish | Hallberg-Rassy 412 | Rassker 412 |
| Longest way home (Boston, USA) | Hallberg-Rassy 43 Mk II | Pouchy |
| First boat back to port | Hallberg-Rassy 43 Mk II | Rackar'n |
| Wisest boat buyer (10 Hallberg-Rassys within the family) | Hallberg-Rassy 40 | Miann |
| Fastest boat tugging a toyboat | Hallberg-Rassy 372 | Tess |
| Worst chart reader | Hallberg-Rassy 372 | Ahoi Marie |
| Most yellowly dressed crew | Hallberg-Rassy 37 | Gefion |
| Most moviestar (made a nice film from the event) | Hallberg-Rassy 342 | Smulan |
| Best polished boat | Hallberg-Rassy 342 | Aloma |
| Sailcover master (quickest to reinstall mainsail cover and headsail cover) | Hallberg-Rassy 342 | Zephyros |
| Most Tjörn Runt overall winner | Hallberg-Rassy 34 | Anna |
| Best homemade curtains | Hallberg-Rassy 34 | Khamsin |
| Fastest boat with wrongly rolled Furlex line | Hallberg-Rassy 310 | Märta |
| Youngest captain | Hallberg-Rassy 310 | Morris |
| Coollest early starter | Hallberg-Rassy 310 | Demo |
| Caldest captain | Hallberg-Rassy 31 Mk II | Impuls 3 |

The all-new Hallberg-Rassy 412

The all-new Hallberg-Rassy 412 is the largest aft cockpit Hallberg-Rassy ever built. She offers the option of twin or single aft cabins, one or two heads and a large cockpit. There are also comfort options such as gen set, washing machine, bow- and stern thrusters.

Good turn of speed

Frers' speed prediction diagram indicates that the new Hallberg-Rassy 412 will achieve 8.08 knots boatspeed through the water in only 12 knots of true wind, 100 degrees wind angle.

A clean deck layout

Halyards are hidden under the coach roof and handled by two winches on the cockpit coaming, without interfering with the exterior chart tables. This solution makes it possible to achieve Hallberg-Rassy typical Push Button Sailing with optional electric halyard and control

A modern sail plan

The modern sail plan is designed for easy handling, with its larger mainsail and only slightly overlapping genoajib. There is an option of a self tacking jib. A powerful backstay tensioner with 1:48 purchase is fitted as standard. The rig has triple swept-back spreaders, the top shrouds go out to near the toe rail and the lowers are positioned close to the superstruc-

ture for easy passage on deck, good sheeting possibilities for the headsail, as well as ideal support for the mast. An optional code zero or gennaker is flown between the masthead and a removable bowsprit.

Bright and inviting interior

Below deck the interior is roomy and bright. The saloon is bathed in natural light. There are double large skylights in the saloon, and the boat has four hull portlights, of which two are in the saloon. Hull portlights give you good contact with the surroundings while seated. All side port lights are opening and the same large size as on the Hallberg-Rassy 54. The galley is big, U shaped and seagoing. Both sofas in the saloon are a full two metres long.

Option for one or two aft cabins

There are several interior options available, including one or two aft cabins, one or two heads, and armchairs or sofas in the saloon

Heavy lead keel on deep bilge

The lead keel has a heavy bulb and weighs 4 tons. The keel is bolted onto a deep bilge, for strength and comfort. The rudder is deep and with good rudder bearings for good feel and control even under



Lots of natural light



75 HP engine



Washing machine

nominated for European Yacht of the Year

tough conditions. The hull has an integral rubbing rail.

Generously sized engine

The engine is a generously sized 75 HP with 340 litres of fuel, which gives a long cruising range.

Backwinding winches

The first boat is equipped with electric Lewmar Revo winches, which means the headsail winches wind both forward and reverse. These winches are also synchronized in a way that a selftacking function is achieved, without the need for any selftacking track. One winch goes in reverse, the other is pulling. In that way you get a selftacking function at the push of a button, with a proper headsail, without the compromise that a selftacking jib with track means.

Bow- and sternthrusters

With retractable bow- and sternthrusters, it is possible to move the boat sideways. There is also a variable hold

function, which means that you can push the boat to the dock, even if there is side wind pushing the boat from the dock, and you can leave the helm and tie up the boat yourself if necessary.

Nominated for European Yacht of the Year

The Hallberg-Rassy 412 has been nominated to the honourable title European Yacht of the Year 2012/2013 in the category "Luxury cruiser". That means that the Hallberg-Rassy 412 has been ranked as one of the most interesting and promising newcomers of its class. The 412 has already been tested by different yachting magazines, all reports are yet to be published. The nominees for European Yacht of the Year award are selected by journalists from eleven European yachting magazines. Nominated yachts need to be again thoroughly tested and evaluated in a lot of different criterias in the fall of 2012 and the result about the winner will be revealed in connection with the Düsseldorf boat show in January 2013.



Wine cellar under the floor in the saloon



Pedestal head with "everything"

*The revolutionary
in-mast furling
mainsail
FatFurl*

FatFurl

Hallberg-Rassy 412 is the first boat to test the new FatFurl furling mainsail from Elvstrøm. FatFurl combines a proper headboard of 33 cm at the top with a generous positive leech curve. Seemingly too-good-to-be-true, but still true. For the first time ever there is now a furling mainsail that visually and performance-wise fully matches a traditional folding mainsail with long battens. The sail has been developed in co-operation between Hallberg-Rassy and Elvstrøm and will be offered in the OEM market (market for new boats) only through Hallberg-Rassy during the next year. The headboard contains a secret solution making it stiff enough for sailing, yet soft enough to be furled. Hallberg-Rassy offers four different levels of furling mainsails: No battens with a negative leech curve, EMS - Full vertical battens with a straight leech, EMS Max - Full vertical battens with extra intermittent battens and a positive leech curve, and now also the FatFurl with the headboard and extra positive leech curve for maximum performance. Ease-of-handling is always a trade off with performance: the no batten mainsail is the most forgiving as concerns handling, but lowest performer. FatFurl provides the best performance, but requires more precision when furling and unfurling.











The overall winners, Werner Buhtz and his crew on their Hallberg-Rassy 310 "Thyra", with in-mast furling and Epex sails

Results German Hallberg-Rassy Cup 2011

| Place | Boat | Handicap | Sailed time | Calcul. time |
|-------|--|----------|-------------|--------------|
| 1 | Hallberg-Rassy 310 "Thyra" | 104 | 05:09:13 | 04:57:19 |
| 2 | Hallberg-Rassy 342 "Nordwind" | 100 | 05:05:01 | 05:05:01 |
| 3 | Hallberg-Rassy 40 "Louise" | 97 | 04:56:26 | 05:05:36 |
| 4 | Hallberg-Rassy 40 "Vivi" | 96 | 04:58:38 | 05:11:05 |
| 5 | Hallberg-Rassy 43 Mk II "Vela" | 95 | 04:56:18 | 05:11:54 |
| 6 | Hallberg-Rassy 46, no spi "Lotta" | 101 | 05:16:39 | 05:13:31 |
| 7 | Hallberg-Rassy 312, no spi "Arielle" | 112 | 05:52:00 | 05:14:17 |
| 8 | Hallberg-Rassy 31, no spi "Endeavour" | 110 | 05:48:21 | 05:16:41 |
| 9 | Hallberg-Rassy 43, no spi "Ulla" | 99 | 05:14:12 | 05:17:22 |
| 10 | Hallberg-Rassy 372 "Ahoi Marie" | 98 | 05:12:53 | 05:19:16 |
| 11 | Hallberg-Rassy 342, no spi, "True Love" | 102 | 05:27:35 | 05:21:10 |
| 12 | Hallberg-Rassy 372 "Jan van Gent" | 97 | 05:13:57 | 05:23:40 |
| 13 | Hallberg-Rassy 34, no spi "Sycorax" | 104 | 05:38:39 | 05:25:38 |
| 14 | Hallberg-Rassy 372 "Belle Amie" | 97 | 05:17:12 | 05:27:01 |
| 15 | Hallberg-Rassy 39, no spi "Plankton" | 107 | 05:50:32 | 05:27:36 |
| 16 | Hallberg-Rassy 34 "Aurel" | 102 | 05:37:01 | 05:30:25 |
| 17 | Hallberg-Rassy 372, no spi "Sir Henry" | 100 | 05:31:32 | 05:31:32 |
| 18 | Hallberg-Rassy 40, no spi "Elisa" | 100 | 05:34:46 | 05:34:46 |
| 18 | Hallberg-Rassy 372 "Jan van Gent" | 97 | 05:13:57 | 05:23:40 |
| 19 | Hallberg-Rassy 37, no spi "Sveene" | 102 | 05:44:06 | 05:37:21 |
| 20 | Hallberg-Rassy 53 "Ikarus" | 92 | 05:10:38 | 05:37:39 |
| 21 | Hallberg-Rassy 34, no spi "Colombine" | 105 | 05:54:51 | 05:37:57 |
| 22 | Hallberg-Rassy 382, no spi "De Makareel III" | 109 | 06:12:35 | 05:41:49 |
| 23 | Hallberg-Rassy 37, no spi "Seavision" | 102 | 05:49:04 | 05:42:13 |
| 24 | Hallberg-Rassy 31 Mk II, "Lorbass" | 106 | 06:04:32 | 05:43:54 |
| 25 | Hallberg-Rassy 38, no spi "Paul Schmidt" | 107 | 06:13:10 | 05:48:45 |
| 26 | Hallberg-Rassy 31, no spi "Euterpe" | 110 | 06:27:43 | 05:52:28 |
| 27 | Hallberg-Rassy 342 "Bribri" | 99 | 05:54:01 | 05:57:36 |
| 28 | Hallberg-Rassy 40, no spi "Infinity" | 99 | 06:04:56 | 06:08:37 |
| 29 | Hallberg-Rassy 46, no spi "Minni" | 100 | 06:09:20 | 06:09:20 |
| 30 | Hallberg-Rassy 34, no spi "Oliva" | 105 | 06:29:53 | 06:11:19 |
| 31 | Hallberg-Rassy 342, "Oase" | 99 | 06:32:15 | 06:36:13 |



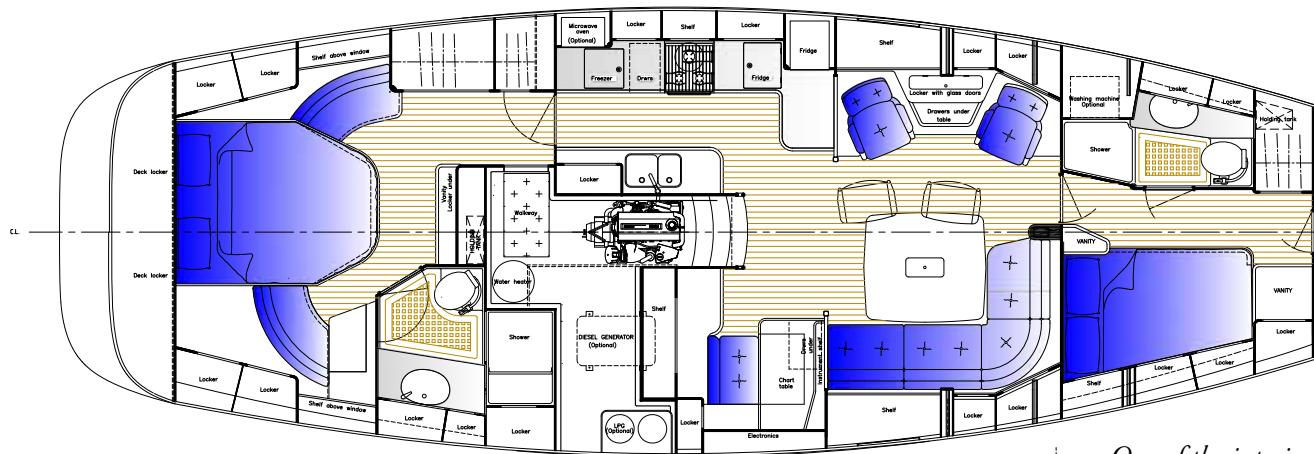
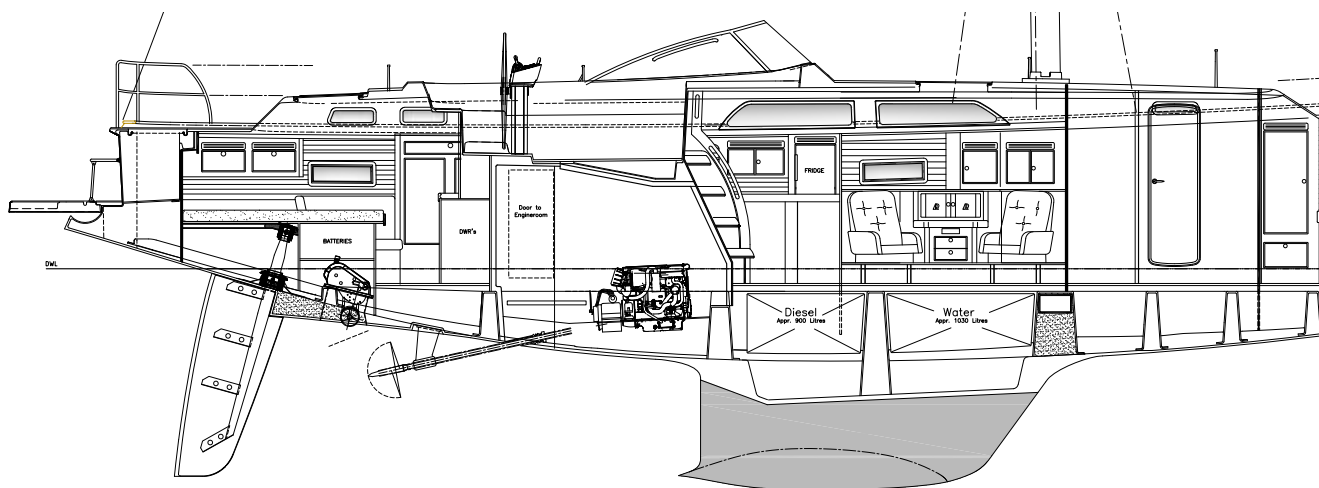
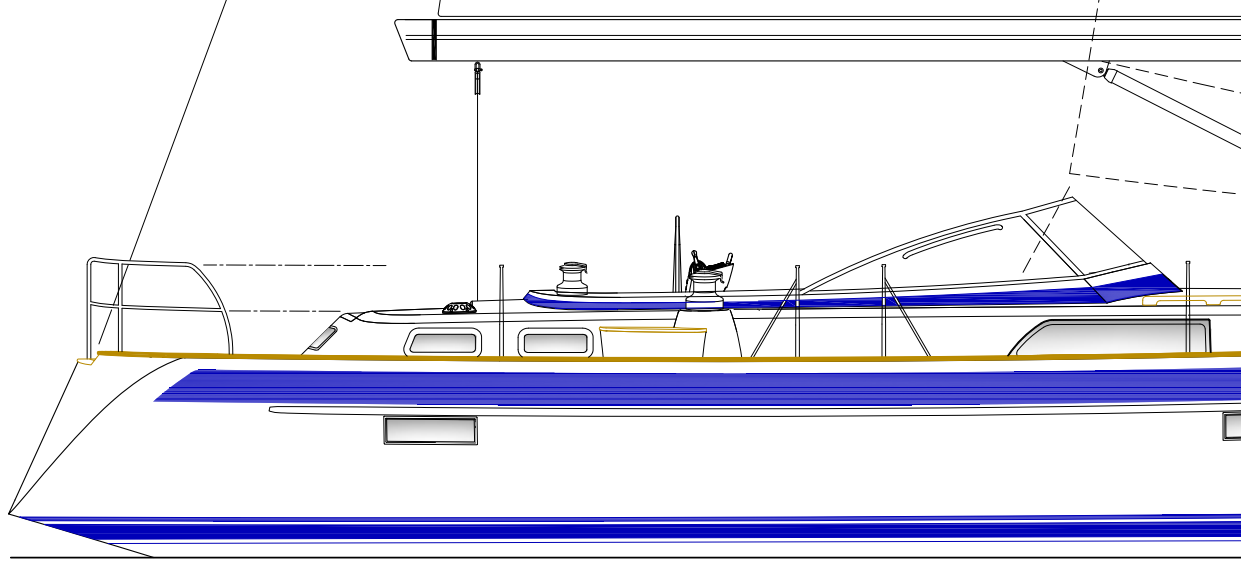
31 yachts in the German Hallberg-Rassy Cup 2011

Hallberg-Rassy 310 "Thyra" with in-mast furling and Epex sails won the Hallberg-Rassy Cup 2011 overall. 31 yachts gathered and had a good time. They met up at the Ancora Marina in Neustadt in Lübecker Bucht, where Hallberg-Rassy's German sales office is located.

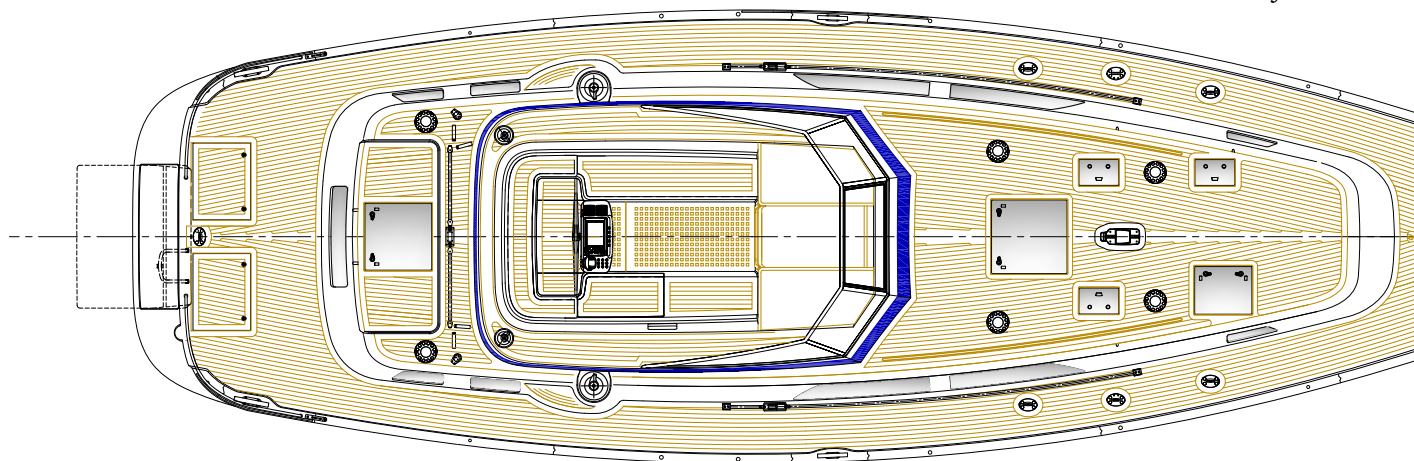
The winner "Thyra" was skippered by Mr Werner Buhtz and he also won Group 2. Group 1 was won by Hallberg-Rassy 40 "Louise", skippered by Mr Karl-Heinz Hilbig. The prize for Best Dressed Crew was won by Hallberg-Rassy 31 "Euterpe", skippered by Dr Ewald Kewitsch.

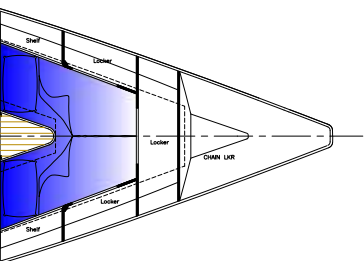
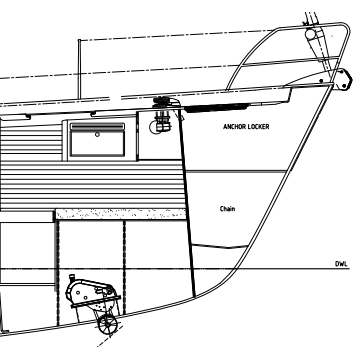
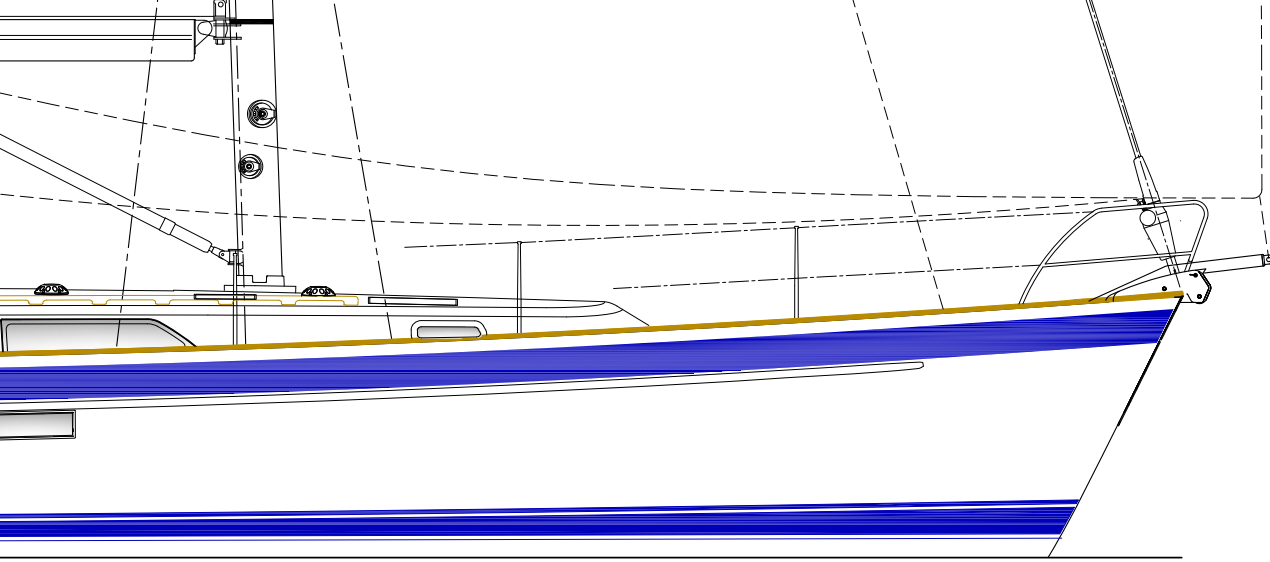
A handicap system called Yardstick was used. The lower the Yardstick, the faster you have to sail. The sailed time is divided by the Yardstick figure, resulting in the calculated time. The handicap figure compensates for fixed or folding propeller, whether you have spinnaker, gennaker or code zero, if you have a genoa or a jib, if you have traditional mast or in-mast furling, if you have a battenless main or furling main with battens.

The weather was ideal with lots of sunshine and 12-18 knots of wind and the race course was 24 nautical miles long.

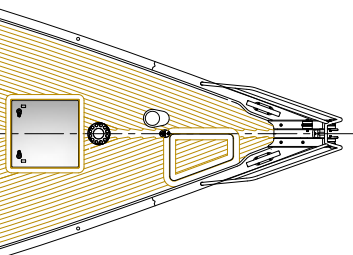


One of the interior





layouts in the Hallberg-Rassy 55



Premiere for the Hallberg-Rassy 55 19-27 January 2013

The **Hallberg-Rassy 55** will premiere at the world's largest boatshow, boot Düsseldorf in Germany 19-27 January 2013.

The new 55 connects closely to the successful 64, with lots of natural light through large tempered glass portlights in the saloon, as well as four hull portlights and seven flush mounted skylight hatches, of which three are in the saloon alone. White painted wooden panels in the saloon alcoves further contribute to the spacious and inviting feel.

Compared to the 54, the new 55 has as much as 30 cm longer cockpit. The helmsman's position is slightly elevated like on the 64. The superstructure of the 55 is lower in the forward end compared to the 54 and more elegant. As on the 64, there is no garage necessary for the sliding hatch. The top part of the side panel of the windscreen is slightly curved, as on the new 412. The steering pedestal allows space for an integrated 14 inch plotter.

Apart from all the comfortable push-button operation you are already used to on a Hallberg-Rassy, the 55 is offered with both bow- and stern thrusters as well as backwinding genoa sheet winches.

The whole boat is laid out for great comfort for a small crew, with a very bright and inviting interior.

The first boat will be under construction during the Open House weekend in Ellös 24-26 August 2012, allowing you a **sneak preview**.



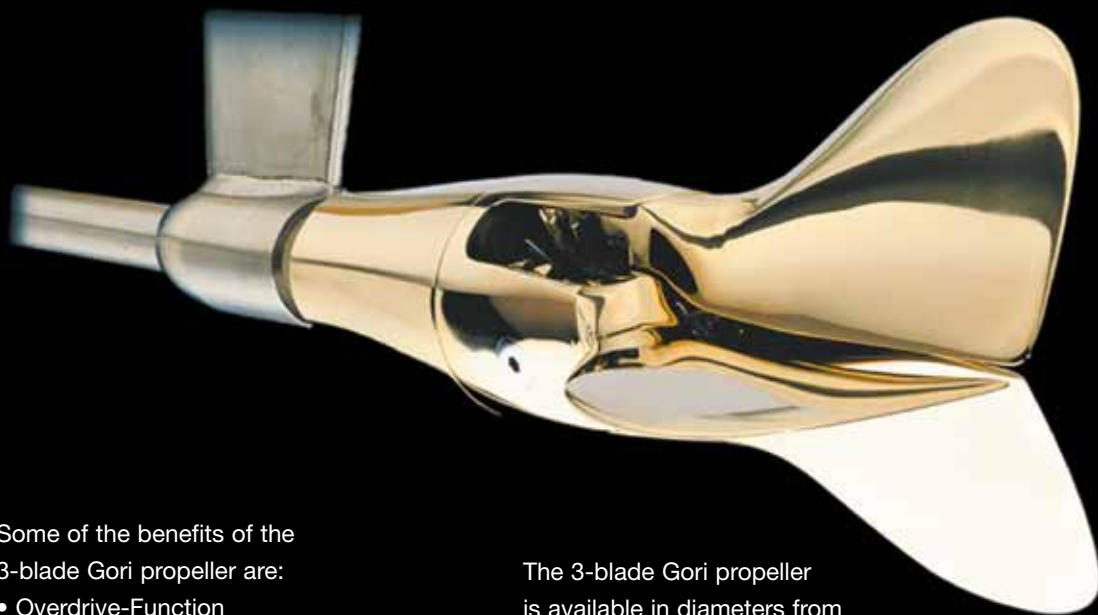
Showroom opened in Ellös

Hallberg-Rassy has now opened a Show Room in Ellös where boats will be showed the whole winter.

It is possible to show five boats in the showroom. Take the opportunity to come and see the boats in peace and quiet without the crowds on the boatshows.

We also have most of the boat types in production at the same time, including the larger ones; the Hallberg-Rassy 64, 55 and 48.

Gori® propeller



Some of the benefits of the 3-blade Gori propeller are:

- Overdrive-Function
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Hallberg-Rassy gets highest overall score in large market survey

Hallberg-Rassy received the highest overall score of all brands on the market in a big market survey carried out by Yacht, Europe's largest sailing magazine. This survey is repeated for more than ten years. In the latest survey 2 893 people replied, which is a very high figure making the results reliable. Again Hallberg-Rassy gets extraordinary good results. For the first time, there is a conclusion regarding which brand is the overall market leader, and that is Hallberg-Rassy. This market survey was carried out in the fall of 2011.

The left row shows ownership for new boats and that proves that Hallberg-Rassy's market share has improved significantly during the last year.

To the right, the intention to buy a new Hallberg-Rassy is even higher, climbing up to number 1 on the whole market for new boats.

Die Top 10 Werften bei Neukäufern

| Angaben in % | Besitz* (neu gekauft) | Neu- Kaufabsicht** |
|----------------------------------|--------------------------|-----------------------|
| Bavaria | 14,7 (+3,9) | 9,3 (-4,1) |
| Hallberg-Rassy | 8,9 (+5) | 10,2 (+0,9) |
| Jeanneau (Sun Fast, Sun Odyssey) | 8,4 (+2,6) | 2,5 (-0,6) |
| Bénéteau (First, Oceanis, Sense) | 7,9 (+2,9) | 9,3 (+8,3) |
| Hanse Yachts | 5,2 (-2,5) | 8,5 (+5,4) |
| Dehler | 4,2 (+0,3) | 4,2 (+0,1) |
| Sunbeam (Schöchl) | 3,7 (-0,5) | 2,5 (-1,6) |
| Najad | 3,1 (+1,9) | 0 (-1) |
| Comfortina | 1,6 (+0,4) | 0 (0) |
| Norrborg | 1,6 (+0,8) | 0 (0) |

Abweichung gegenüber 2010 in Klammern; *Basis: Bootseigner = 100%; **Basis: Kaufabsicht = 100%

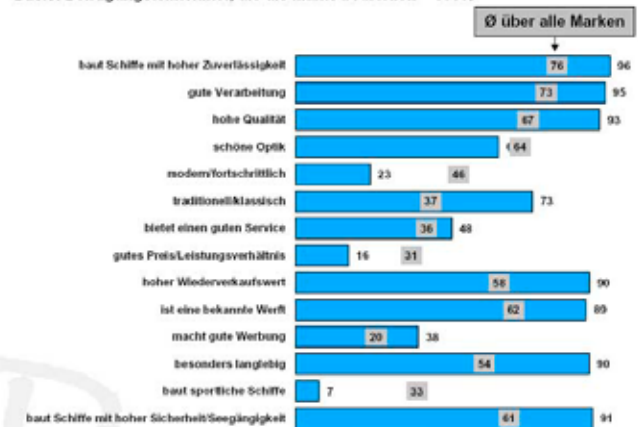
Notice that this relates to number of buyers, not value. No matter if you look at the figures for new boats, used boats, or combined, Hallberg-Rassy is the brand which has increased its market share the most.

"Besitz" is current ownership of new boats,

"Neukaufabsicht" means intention to buy a new boat.

Markenwert: Hallberg-Rassy in %

Basis: Befragungsteilnehmer, die die Marke beurteilen = 100%



Hallberg-Rassy gets very high and stable figures over the years. Some translations:

- baut Schiffe mit hoher Zuverlässigkeit means Build boats with high reliability
- gute Verarbeitung means Good finish
- hohe Qualität means High quality
- schöne Optik means good looks
- modern/fortschrittlich means modern/innovative
- traditionell/klassisch means traditional/classical
- bieten einen guten Service means Offers good service
- gutes Preis/Leistungsverhältnis means value for money
- hoher Wiederverkaufswert means High resale value
- ist eine bekannte Werft means Well-known brand
- macht gute Werbung means Makes good advertising
- besonders langlebig means Long service life
- baut sportliche Schiffe means Builds high performance boats
- baut Schiffe mit hoher Sicherheit/Seegängigkeit means Builds boats with high level of security/seagoing abilities



Hallberg-Rassy 64 with supercabin in front of the mast

Here a photo of a Hallberg-Rassy 64 with Supercabin in front of the mast and mahogany interior. The bedding with Hallberg-Rassy logo comes from www.hr-parts.com.



Open House weekend 24-26 August 2012

Each year, for the last 19 years, Hallberg-Rassy hosts an Open House for sailing enthusiasts from all over the world. This year the event will be held on the weekend of August 24th through 26th. The Open House Weekend in 2011 was a huge success, 24 000 people came to see the boats and the yard's workshops. We believe that the Open House Weekend 2012 will be just as successful. We have also invited our competitors and suppliers to join us. Thanks to additional docks, there will be over 100 new yachts 31-64 ft, 24 of those boats are premieres. There are also 90 suppliers of yacht equipment ashore. There is no other in-water boat show in Scandinavia where you will find so many new sailing yachts in this size range and so much equipment to look at. You are all invited to join us for an interesting weekend.

Hallberg-Rassy 412 Premiere

Between 10.00 - 18.00 Friday to Sunday the Hallberg-Rassy 310, 342, 372, 412, 37, 40, 43 Mk II, and 54 are shown in the water and the flagship Hallberg-Rassy 64 as well as many other Hallberg-Rassy yachts under construction in different stages in the workshops, including a **pre-view** of the new **Hallberg-Rassy 55**, see pages 20-21. It will be possible to walk through the yard's workshops from 15.00 hours on Friday afternoon. By special

appointment, there is limited possibilities for trial sails on Monday 27 August.

Lecture on weather onboard by Anders Ljungkvist

Saturday evening there will be a lecture in English by meteorologist and Hallberg-Rassy sailor Anders Ljungkvist. There is an application needed for the Saturday night dinner and the lecture, see page 3 for details.

Accommodation

Last year the hotels around were booked early, so we must stress the importance of early reservations. Please, make your reservations direct to the Hotels. We suggest one of the following hotels: Mollösunds Wårdshus +46-304 21108, Nösunds Wårdshus +46 304 209 25, Hotel Sjögården, Ellös, +46-304 510 30, Hotel Carlia, Uddevalla +46-522 14140, Hotel Reis, Stenungsund +46-303 77 00 11, Radisson, Gothenburg, +46-31- 758 50 00, Euroway Hotel, Gothenburg, +46-31-58 07 50, Stockens Camping (apartments) 0304-51100, Tofta Gård (hostel) 0304-50380, Bed & Breakfast 12 km from the yard, +46-(0)731-827126, Kobbar och Skär, cottage rental, +46 (0)70-292 73 88. For tips about another 125 hotels in the Gothenburg area, one hours drive south of the yard, please visit www.hallberg-rassy.com



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AFTCOCKPIT YACHTS: HALLBERG-RASSY 310 - 342 - 372 - 412 CENTERCOCKPIT YACHTS: 37 - 40 - 43 Mk II - 48 - 55 - 64
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